



Partner Program

Welcome to the telephonesystems.cloud partner program. This program is designed to help your customers save money on their phone system while making your company revenue from referrals.



BENEFIT TO YOUR CUSTOMERS

Cloud telephone systems are the replacement to ISDN phone lines. Instead of using traditional lines, phone calls are taken through a broadband or fibre line via a cloud system.

This new technology is much more flexibly than an old telephone system. It works on a per user basis (great for start-ups), where you can add or remove users each month and only pay for what you need. You can start with just one user, which gives

the company access to a full phone system, with auto attendant, answer machine, call reporting and many other features.

The system is also perfect for remote and flexible working. The phones can work from any Internet connection, so your phone will ring where ever you plug it in. It also comes with a mobile phone App so you can answer and make calls on your mobile using your company's phone number and minutes where ever you are.

<https://telephonesystems.cloud/howthecloudworks/> explains in more detail how it works.

Our system costs £10 per user per month and each user comes with 5000 free minutes a month a month, so the majority of companies never pay for a call ever again, which makes it great for budgeting. Significant savings of up to 70% have been met by customers that have already switched.

Users can also rent the phones, so there is little setup cost for a new business.

BENEFIT TO YOU

Our system runs on the BT cloud telephone platform, who have invested millions in an extremely reliable and resilient system.

We are happy to provide a 10% revenue share of all the user services provided by telephonesystems.cloud

E.g. Below is an example of a 10 user phone system profit

Service	Cost Per Item	Number of Users	Total Cost Per Month
Users	£10	10	£100
Customers Monthly Fee:			£100
Profit Per Month:			£10.00
Annual Profit:			£120.00

We pay the profit quarterly and it is ongoing for the entire period we have the customer. You have no other responsibilities or tasks, just the referral.

HOW IT WORKS

[REFERRAL LINK](#)

We have a referral link system e.g.

<https://telephonesystems.cloud/quote/?rep={PARTNERCODE}> which is how we track referrals. Our system automatically calculates profit share and makes a quarterly payment to your bank account.

Once you have added more than one customer, the profit share will be paid.

BRANDED QUOTE

We can provide a branded quote wizard, allowing you to put content on your website and link your customers to the quote process.

Customer payments are managed by yourself for complete brand management and you are required to setup a direct debit mandate to pay. Invoices are sent directly to you for you to pass on to your customers. Our system automatically calculates profit share and makes a quarterly payment to your bank account.

To set up the branded quote, we need a logo and two colours.

There is a one off branding charge of £500.

The image displays two versions of a 'Quick Quote Wizard' web form. The left version is branded for 'enable.business' and the right version is branded for 'arc.IT'. Both forms are titled 'Quick Quote Wizard' and 'Complete in 60 seconds'. They contain fields for 'Company Name', 'Your Name', 'Full Contact Name', 'Email Address', and 'Other Code'. The right version also shows a progress bar with steps: 'Your Details', 'Terms & Conditions', 'Equipment', 'Extra Services', 'Telephone Numbers', and 'Instant & Support'.

enable.business Quick Quote Wizard
Complete in 60 seconds
Your Details
This wizard will take you through all the steps to get an instant on-screen quotation in less than 60 seconds.
We need your contact details so we can email you your quotation.
Company Name
Your Name
Full Contact Name
Email Address
Email
Other Code
If you have an offer code, enter here

arc.IT Quick Quote Wizard
Complete in 60 seconds
Your Details
This wizard will take you through all the steps to get an instant on-screen quotation in less than 60 seconds.
We need your contact details so we can email you your quotation.
Company Name
Your Name
Full Contact Name
Email Address
Email
Other Code
If you have an offer code, enter here
Get an Instant Quote

QUESTIONS

Please contact the partner program manager, Juliet Moran on 01782 608608 for any questions you might have.



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